

Grande

ARIZONA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
35	70	51	77	66.23%	-26
73	63	63	74	85.14%	-11
379	10	1	10	10.00%	-9
398	6	0	6	0.00%	-6
419	9	14	11	127.27%	3
439	24	18	24	75.00%	-6
555	2	9	12	75.00%	-3
622	55	48	55	87.27%	-7
959	21	16	27	59.26%	-11
987	51	70	73	95.89%	-3
993	12	12	12	100.00%	0
1154	19	15	22	68.18%	-7
1466	120	123	150	82.00%	-27
Totals	462	440	553	79.57%	-113

Grande

CALIFORNIA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
27	11	11	11	100.00%	0
31	32	35	42	83.33%	-7
36	43	49	49	100.00%	0
47	20	28	22	127.27%	6
93	25	23	25	92.00%	-2
104	45	46	73	63.01%	-27
109	21	23	23	100.00%	0
257	59	55	66	83.33%	-11
268	32	37	39	94.87%	-2
338	58	60	64	93.75%	-4
358	11	11	11	100.00%	0
365	65	57	91	62.64%	-34
393	29	24	41	58.54%	-17
394	68	57	70	81.43%	-13
395	40	40	40	100.00%	0
466	18	19	21	90.48%	-2
512	4	12	23	52.17%	-11
527	84	63	94	67.02%	-31
557	22	22	22	100.00%	0
566	13	6	14	42.86%	-8
621	32	6	32	18.75%	-26
653	64	70	79	88.61%	-9
732	47	46	48	95.83%	-2
858	25	32	31	103.23%	1
912	42	22	43	51.16%	-21
1112	12	12	13	92.31%	-1
1119	19	20	21	95.24%	-1
1161	14	1	15	6.67%	-14
1179	21	28	31	90.32%	-3
1203	6	8	14	57.14%	-6
1303	41	31	54	57.41%	-23
1341	29	26	33	78.79%	-7
1406	68	61	73	83.56%	-12
1450	38	39	38	102.63%	1
1504	15	13	15	86.67%	-2

Totals**1173****1093****1381****79.15%****-288**

Grande

IDAHO

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
197	3	3	3	100.00%	0
216	18	3	18	16.67%	-15
311	7	10	9	111.11%	1
336	48	51	50	102.00%	1
345	7	5	11	45.45%	-6
451	21	20	23	86.96%	-3
458	22	20	24	83.33%	-4
906	15	13	21	61.90%	-8
1196	9	0	10	0.00%	-10
1409	21	23	26	88.46%	-3
1612	9	9	14	64.29%	-5

Totals

180

157

209

75.12%

-52

Grande

KANSAS

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
58	95	116	119	97.48%	-3
186	11	12	11	109.09%	1
298	14	1	14	7.14%	-13
324	26	25	29	86.21%	-4
335	30	24	33	72.73%	-9
455	12	11	17	64.71%	-6
598	12	11	12	91.67%	-1
660	14	12	14	85.71%	-2
762	21	24	24	100.00%	0
786	28	26	28	92.86%	-2
1029	28	25	33	75.76%	-8
1148	23	16	23	69.57%	-7
1163	48	44	60	73.33%	-16
1190	10	9	10	90.00%	-1
1261	99	105	105	100.00%	0
1432	12	12	12	100.00%	0
1510	103	80	116	68.97%	-36
1543	25	26	25	104.00%	1
Totals	611	579	685	84.53%	-106

Grande

LATIN AMERICA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
1560	2	2	2	100.00%	0
1624	12	1	12	8.33%	-11
1626	4	3	13	23.08%	-10
1628	4	7	7	100.00%	0
Totals	22	13	34	38.24%	-21

Grande

MICHIGAN

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
102	51	50	51	98.04%	-1
120	74	51	80	63.75%	-29
161	11	14	14	100.00%	0
181	20	9	21	42.86%	-12
396	30	31	41	75.61%	-10
545	36	36	38	94.74%	-2
553	23	25	31	80.65%	-6
599	25	20	26	76.92%	-6
600	43	34	45	75.56%	-11
659	12	19	28	67.86%	-9
663	24	14	24	58.33%	-10
669	43	47	46	102.17%	1
690	14	11	16	68.75%	-5
721	7	3	31	9.68%	-28
746	44	31	55	56.36%	-24
756	13	11	15	73.33%	-4
767	39	37	40	92.50%	-3
811	36	37	40	92.50%	-3
868	23	22	25	88.00%	-3
946	166	162	182	89.01%	-20
957	90	83	90	92.22%	-7
997	169	160	169	94.67%	-9
1002	51	45	56	80.36%	-11
1061	68	62	80	77.50%	-18
1086	13	12	13	92.31%	-1
1116	58	43	60	71.67%	-17
1153	73	74	83	89.16%	-9
1206	21	18	21	85.71%	-3
1223	9	10	9	111.11%	1
1288	31	17	40	42.50%	-23
1363	17	15	21	71.43%	-6
1383	4	0	7	0.00%	-7
1420	25	2	32	6.25%	-30
1425	20	23	20	115.00%	3
1494	10	2	10	20.00%	-8
1536	53	57	56	101.79%	1
Totals	1446	1287	1616	79.64%	-329

Grande

MISSOURI

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
3	61	55	67	82.09%	-12
38	111	120	133	90.23%	-13
130	27	29	29	100.00%	0
292	58	52	58	89.66%	-6
293	12	11	12	91.67%	-1
333	184	208	272	76.47%	-64
447	2	2	2	100.00%	0
448	96	78	139	56.12%	-61
460	60	62	62	100.00%	0
520	10	12	10	120.00%	2
760	72	63	81	77.78%	-18
966	7	6	7	85.71%	-1
1292	70	70	87	80.46%	-17
1321	57	64	68	94.12%	-4
1379	31	44	45	97.78%	-1
1395	14	16	17	94.12%	-1
1402	23	20	24	83.33%	-4
1403	32	37	39	94.87%	-2
1541	68	67	70	95.71%	-3

Totals

995

1016

1222

83.14%

-206

Grande

NEBRASKA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
103	81	96	95	101.05%	1
121	18	20	22	90.91%	-2
136	40	38	45	84.44%	-7
206	166	164	181	90.61%	-17
675	34	30	34	88.24%	-4
841	34	36	36	100.00%	0
1015	21	19	21	90.48%	-2
1018	128	64	135	47.41%	-71
1068	40	35	42	83.33%	-7
1218	31	33	31	106.45%	2
1279	19	26	25	104.00%	1
1572	15	0	15	0.00%	-15
Totals	627	561	682	82.26%	-121

Grande

NEVADA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
254	24	23	24	95.83%	-1
1625	2	2	2	100.00%	0
Totals	26	25	26	96.15%	-1

Grande

OKLAHOMA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
169	45	45	53	84.91%	-8
185	7	5	7	71.43%	-2
213	10	0	15	0.00%	-15
616	13	19	15	126.67%	4
945	11	12	16	75.00%	-4
1298	25	28	30	93.33%	-2
1540	49	27	56	48.21%	-29
1581	12	12	12	100.00%	0
Totals	172	148	204	72.55%	-56

Grande

SOUTH DAKOTA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
129	138	120	145	82.76%	-25
146	71	70	76	92.11%	-6
256	20	17	24	70.83%	-7
481	46	34	48	70.83%	-14
522	49	46	49	93.88%	-3
530	22	20	29	68.97%	-9
558	18	15	18	83.33%	-3
658	43	48	52	92.31%	-4
773	28	25	28	89.29%	-3
842	21	19	22	86.36%	-3
1556	22	20	22	90.91%	-2

Totals

478

434

513

84.60%

-79

Grande

WASHINGTON

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
75	22	16	22	72.73%	-6
83	15	14	16	87.50%	-2
87	5	5	5	100.00%	0
88	14	8	14	57.14%	-6
90	36	47	44	106.82%	3
91	82	91	93	97.85%	-2
94	19	13	21	61.90%	-8
96	10	11	11	100.00%	0
99	255	272	270	100.74%	2
114	15	10	19	52.63%	-9
135	136	118	164	71.95%	-46
151	5	0	5	0.00%	-5
271	9	8	12	66.67%	-4
371	9	3	13	23.08%	-10
372	23	21	23	91.30%	-2
996	0	0	0	0.00%	0
1213	24	26	29	89.66%	-3

Totals

679

663

761

87.12%

-98

Summary for 'general' = CHRISTESEN (186 detail records)

6871

6416

7886

81.36%

-1470

Grande

ILLINOIS

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
24	44	39	54	72.22%	-15
189	40	43	43	100.00%	0
207	33	33	34	97.06%	-1
220	67	64	107	59.81%	-43
237	61	56	65	86.15%	-9
238	87	78	90	86.67%	-12
255	11	10	11	90.91%	-1
263	35	15	36	41.67%	-21
264	12	18	13	138.46%	5
287	23	28	23	121.74%	5
344	18	24	43	55.81%	-19
346	0	19	8	237.50%	11
378	29	28	31	90.32%	-3
391	25	24	36	66.67%	-12
405	19	27	33	81.82%	-6
408	1	38	38	100.00%	0
409	35	39	43	90.70%	-4
433	78	100	144	69.44%	-44
516	25	22	23	95.65%	-1
529	48	39	49	79.59%	-10
539	22	21	22	95.45%	-1
578	8	6	8	75.00%	-2
592	38	42	46	91.30%	-4
594	59	92	107	85.98%	-15
604	49	31	55	56.36%	-24
606	5	14	49	28.57%	-35
717	60	61	62	98.39%	-1
768	47	47	47	100.00%	0
796	18	30	31	96.77%	-1
812	38	74	103	71.84%	-29
818	14	13	14	92.86%	-1
860	24	26	26	100.00%	0
913	41	38	44	86.36%	-6
926	31	27	37	72.97%	-10
985	56	50	64	78.13%	-14
1100	27	23	27	85.19%	-4
1106	25	24	27	88.89%	-3
1170	4	52	52	100.00%	0
1222	1	1	1	100.00%	0
1234	10	9	10	90.00%	-1
1241	18	18	18	100.00%	0
1299	23	25	25	100.00%	0
1325	38	35	38	92.11%	-3
1348	14	14	17	82.35%	-3
1398	28	31	28	110.71%	3
1439	54	39	56	69.64%	-17
1477	7	7	7	100.00%	0
Totals	1450	1594	1945	81.95%	-351

Grande

INDIANA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
21	111	99	139	71.22%	-40
37	91	77	107	71.96%	-30
107	198	216	261	82.76%	-45
145	79	95	94	101.06%	1
211	48	44	48	91.67%	-4
229	13	12	15	80.00%	-3
249	43	43	45	95.56%	-2
276	65	60	79	75.95%	-19
307	23	27	34	79.41%	-7
364	334	309	381	81.10%	-72
399	13	13	13	100.00%	0
470	80	81	96	84.38%	-15
471	51	82	107	76.64%	-25
483	35	60	51	117.65%	9
510	116	127	147	86.39%	-20
612	100	97	100	97.00%	-3
642	56	66	63	104.76%	3
664	48	41	54	75.93%	-13
729	37	53	68	77.94%	-15
755	65	70	92	76.09%	-22
813	58	59	59	100.00%	0
833	81	79	87	90.80%	-8
843	18	22	27	81.48%	-5
850	86	82	89	92.13%	-7
875	35	31	44	70.45%	-13
931	41	29	64	45.31%	-35
952	39	45	39	115.38%	6
955	37	40	46	86.96%	-6
967	70	50	86	58.14%	-36
978	13	13	13	100.00%	0
988	41	27	45	60.00%	-18
1040	49	43	55	78.18%	-12
1047	59	52	62	83.87%	-10
1103	73	97	106	91.51%	-9
1192	27	26	28	92.86%	-2
1250	145	133	172	77.33%	-39
1251	37	20	40	50.00%	-20
1274	32	31	33	93.94%	-2
1287	16	13	17	76.47%	-4
1310	67	69	87	79.31%	-18
1318	29	28	30	93.33%	-2
1349	12	7	18	38.89%	-11
1390	34	47	45	104.44%	2
1415	22	52	66	78.79%	-14
1471	10	11	13	84.62%	-2
1472	27	26	28	92.86%	-2
1481	1	10	11	90.91%	-1
1502	16	14	22	63.64%	-8
1507	39	45	57	78.95%	-12
1511	35	34	38	89.47%	-4
1633		15	0	NA	15

Totals

2855

2922

3521

82.99%

-599

Grande

MAINE

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
308	31	22	35	62.86%	-13
317	2	4	4	100.00%	0
354	43	42	43	97.67%	-1
427	17	19	18	105.56%	1
454	16	14	16	87.50%	-2
613	34	41	44	93.18%	-3
629	12	10	13	76.92%	-3
763	16	15	16	93.75%	-1
918	5	3	5	60.00%	-2
1003	31	20	32	62.50%	-12
1024	14	18	18	100.00%	0
1272	5	5	5	100.00%	0
1399	19	2	19	10.53%	-17
Totals	245	215	268	80.22%	-53

Grande

OHIO

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
6	10	10	10	100.00%	0
10	50	49	52	94.23%	-3
11	59	60	59	101.69%	1
15	70	57	69	82.61%	-12
20	52	70	67	104.48%	3
28	25	20	25	80.00%	-5
29	74	71	83	85.54%	-12
34	174	149	189	78.84%	-40
43	32	40	37	108.11%	3
48	39	41	40	102.50%	1
50	47	46	49	93.88%	-3
59	13	13	13	100.00%	0
68	45	47	47	100.00%	0
105	33	38	37	102.70%	1
117	23	29	34	85.29%	-5
140	23	22	24	91.67%	-2
141	129	115	135	85.19%	-20
149	48	51	50	102.00%	1
150	9	10	10	100.00%	0
154	64	64	64	100.00%	0
203	9	9	9	100.00%	0
273	59	47	61	77.05%	-14
303	34	37	36	102.78%	1
363	4	4	4	100.00%	0
384	19	21	20	105.00%	1
389	52	7	52	13.46%	-45
420	29	26	29	89.66%	-3
442	10	1	10	10.00%	-9
443	84	88	91	96.70%	-3
453	1	11	14	78.57%	-3
468	71	68	93	73.12%	-25
477	21	21	21	100.00%	0
487	33	30	33	90.91%	-3
498	81	106	109	97.25%	-3
601	24	21	25	84.00%	-4
747	6	6	6	100.00%	0
775	58	52	60	86.67%	-8
792	13	14	13	107.69%	1
800	85	80	86	93.02%	-6
857	37	36	37	97.30%	-1
864	6	6	6	100.00%	0
879	10	14	10	140.00%	4
888	25	19	26	73.08%	-7
925	29	32	32	100.00%	0
984	34	34	34	100.00%	0
992	23	29	29	100.00%	0
994	5	5	5	100.00%	0
1021	24	23	26	88.46%	-3
1057	38	33	38	86.84%	-5
1095	17	24	19	126.32%	5
1182	37	40	40	100.00%	0
1216	10	7	12	58.33%	-5

1242	9	1	9	11.11%	-8
1245	17	10	17	58.82%	-7
1308	23	25	23	108.70%	2
1498	1	8	1	800.00%	7
1523	28	28	28	100.00%	0
Totals	2085	2025	2258	89.68%	-233

Grande

RHODE ISLAND

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
1144	2	8	5	160.00%	3
1166	9	9	11	81.82%	-2
Totals	11	17	16	106.25%	1

Grande

UTAH

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
230	8	12	27	44.44%	-15
404	1	7	15	46.67%	-8
416	0	0	13	0.00%	-13
Totals	9	19	55	34.55%	-36

Grande

VERMONT

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
646	20	25	26	96.15%	-1
Totals	20	25	26	96.15%	-1

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
85	14	24	20	120.00%	4
236	20	24	24	100.00%	0
260	27	26	38	68.42%	-12
410	30	29	32	90.63%	-3
497	32	27	32	84.38%	-5
525	15	12	17	70.59%	-5
526	13	13	14	92.86%	-1
652	36	40	37	108.11%	3
683	55	55	69	79.71%	-14
738	8	3	10	30.00%	-7
750	80	74	80	92.50%	-6
751	32	25	32	78.13%	-7
774	42	42	44	95.45%	-2
777	22	20	25	80.00%	-5
804	19	32	22	145.45%	10
821	38	33	49	67.35%	-16
824	13	11	17	64.71%	-6
830	109	121	144	84.03%	-23
831	36	37	39	94.87%	-2
840	9	8	13	61.54%	-5
844	17	15	23	65.22%	-8
856	55	51	61	83.61%	-10
898	34	32	34	94.12%	-2
904	57	46	66	69.70%	-20
937	25	24	26	92.31%	-2
986	46	44	55	80.00%	-11
1080	14	14	14	100.00%	0
1121	12	14	16	87.50%	-2
1130	14	12	19	63.16%	-7
1139	16	5	19	26.32%	-14
1140	38	35	40	87.50%	-5
1156	25	25	26	96.15%	-1
1204	39	39	39	100.00%	0
1209	15	12	16	75.00%	-4
1268	54	52	54	96.30%	-2
1323	36	40	39	102.56%	1
1330	44	26	33	78.79%	-7
1372	16	12	17	70.59%	-5
1434	19	19	19	100.00%	0
1455	15	15	21	71.43%	-6
1485	20	18	22	81.82%	-4
1491	5	5	5	100.00%	0
1519	37	39	41	95.12%	-2

Totals**1303****1250****1463****85.44%****-213****Summary for 'general' = MCGARY (217 detail records)****7978****8067****9552****84.45%****-1485**

Grande

ALABAMA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
172	10	38	47	80.85%	-9
242	37	45	45	100.00%	0
425	15	0	15	0.00%	-15
570	13	11	13	84.62%	-2
1012	62	67	67	100.00%	0
1072	17	15	17	88.24%	-2
1331	15	17	15	113.33%	2
Totals	169	193	219	88.13%	-26

Grande

ALASKA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
816	10	10	11	90.91%	-1
1098	34	1	51	1.96%	-50
1159	30	31	31	100.00%	0
1539	26	23	51	45.10%	-28
Totals	100	65	144	45.14%	-79

Grande

ARKANSAS

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
182	35	38	42	90.48%	-4
209	27	29	27	107.41%	2
314	3	0	3	0.00%	-3
854	19	21	20	105.00%	1
1079	13	14	17	82.35%	-3
1277	23	22	28	78.57%	-6
1289	15	17	18	94.44%	-1
1521	26	29	42	69.05%	-13
Totals	161	170	197	86.29%	-27

Grande

COLORADO

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
97	37	21	46	45.65%	-25
523	28	26	33	78.79%	-7
766	32	35	38	92.11%	-3
878	12	0	12	0.00%	-12
1227	8	8	8	100.00%	0
1278	10	10	10	100.00%	0
1315	25	23	25	92.00%	-2
Totals	152	123	172	71.51%	-49

Grande

FRANCE

Thursday, February 23, 2012

	Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
	1496	86	95	98	96.94%	-3
Totals		86	95	98	96.94%	-3

Grande

GERMANY

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
1467	43	23	44	52.27%	-21
1524	47	47	47	100.00%	0
1546	26	26	30	86.67%	-4
Totals	116	96	121	79.34%	-25

Grande

IOWA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
66	8	8	8	100.00%	0
71	36	33	37	89.19%	-4
76	51	45	51	88.24%	-6
77	15	13	17	76.47%	-4
82	24	36	33	109.09%	3
171	34	32	38	84.21%	-6
233	21	19	21	90.48%	-2
283	18	20	18	111.11%	2
285	46	47	47	100.00%	0
315	4	4	4	100.00%	0
568	86	76	104	73.08%	-28
583	17	13	18	72.22%	-5
584	18	18	18	100.00%	0
625	63	49	64	76.56%	-15
631	7	6	7	85.71%	-1
632	63	49	64	76.56%	-15
661	20	20	20	100.00%	0
865	7	8	19	42.11%	-11
1305	37	34	37	91.89%	-3

Totals

575

530

625

84.80%

-95

Grande

KENTUCKY

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
496	45	36	51	70.59%	-15
694	10	10	10	100.00%	0
758	10	13	17	76.47%	-4
785	46	47	46	102.17%	1
789	24	15	24	62.50%	-9
807	24	20	34	58.82%	-14
921	13	13	13	100.00%	0
1276	22	31	56	55.36%	-25
1381	36	33	36	91.67%	-3
1385	19	18	20	90.00%	-2
1387	87	89	99	89.90%	-10
1407	38	45	43	104.65%	2
1423	7	9	8	112.50%	1
1430	0	2	11	18.18%	-9
1448	49	53	63	84.13%	-10
Totals	430	434	531	81.73%	-97

Grande

LOUISIANA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
108	30	33	30	110.00%	3
137	153	141	166	84.94%	-25
201	37	36	51	70.59%	-15
224	26	29	26	111.54%	3
274	21	29	29	100.00%	0
309	38	38	39	97.44%	-1
313	20	20	25	80.00%	-5
340	23	21	23	91.30%	-2
392	10	10	10	100.00%	0
430	12	12	15	80.00%	-3
1038	72	68	75	90.67%	-7
1351	36	39	37	105.41%	2
1360	30	15	35	42.86%	-20
1522	37	33	37	89.19%	-4
1532	16	9	17	52.94%	-8
1577	19	23	20	115.00%	3
1584	26	29	29	100.00%	0
1588	54	49	57	85.96%	-8
1602	1	2	9	22.22%	-7
1615	85	85	85	100.00%	0
1616	31	33	33	100.00%	0
1618	19	3	23	13.04%	-20
Totals	796	757	871	86.91%	-114

Grande

MINNESOTA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
33	25	25	25	100.00%	0
39	45	45	48	93.75%	-3
44	38	49	59	83.05%	-10
45	81	17	83	20.48%	-66
54	15	15	16	93.75%	-1
62	20	27	26	103.85%	1
281	72	71	79	89.87%	-8
327	91	83	108	76.85%	-25
390	32	29	41	70.73%	-12
414	140	136	144	94.44%	-8
415	80	65	82	79.27%	-17
580	16	22	22	100.00%	0
582	31	20	38	52.63%	-18
634	50	47	50	94.00%	-3
712	29	32	33	96.97%	-1
714	12	15	15	100.00%	0
734	36	37	38	97.37%	-1
737	28	30	30	100.00%	0
754	32	25	39	64.10%	-14
772	20	19	20	95.00%	-1
778	18	23	20	115.00%	3
791	56	55	56	98.21%	-1
806	30	30	41	73.17%	-11
838	20	10	20	50.00%	-10
1210	1	6	10	60.00%	-4
1281	89	80	108	74.07%	-28
1324	19	28	34	82.35%	-6
1329	55	51	56	91.07%	-5
1413	37	32	37	86.49%	-5
1436	32	30	34	88.24%	-4
1457	48	53	48	110.42%	5
1468	20	22	22	100.00%	0
Totals	1318	1229	1482	82.93%	-253

Grande

MISSISSIPPI

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
191	10	10	10	100.00%	0
247	33	7	33	21.21%	-26
251	32	35	34	102.94%	1
297	18	17	21	80.95%	-4
936	0	6	6	100.00%	0
973	12	21	21	100.00%	0
989	9	7	11	63.64%	-4
1019	6	6	6	100.00%	0
1053	19	15	32	46.88%	-17
1110	54	50	57	87.72%	-7
1137	15	14	15	93.33%	-1
1147	27	32	33	96.97%	-1
1411	99	103	104	99.04%	-1
1426	15	15	18	83.33%	-3
1593	19	21	21	100.00%	0
Totals	368	359	422	85.07%	-63

Grande

MONTANA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
262	26	26	27	96.30%	-1
467	21	14	34	41.18%	-20
579	26	24	26	92.31%	-2
718	32	31	34	91.18%	-3
922	1	9	9	100.00%	0
Totals	106	104	130	80.00%	-26

Grande

NEW MEXICO

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
641	4	4	8	50.00%	-4
1534	28	34	33	103.03%	1
Totals	32	38	41	92.68%	-3

Grande

OREGON

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
25	23	19	26	73.08%	-7
80	13	13	13	100.00%	0
147	33	32	36	88.89%	-4
153	27	24	29	82.76%	-5
222	23	15	24	62.50%	-9
316	45	42	45	93.33%	-3
547	18	18	18	100.00%	0
727	33	15	33	45.45%	-18
891	35	40	39	102.56%	1
1378	10	11	14	78.57%	-3
Totals	260	229	277	82.67%	-48

Grande

PENNSYLVANIA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
1	17	9	18	50.00%	-9
2	5	18	22	81.82%	-4
5	28	29	29	100.00%	0
9	17	2	17	11.76%	-15
13	107	107	123	86.99%	-16
14	23	22	28	78.57%	-6
18	1	35	37	94.59%	-2
22	20	18	20	90.00%	-2
55	48	49	53	92.45%	-4
269	73	91	90	101.11%	1
296	1	1	25	4.00%	-24
376	11	11	11	100.00%	0
382	257	214	364	58.79%	-150
462	43	6	43	13.95%	-37
509	66	66	71	92.96%	-5
518	15	14	18	77.78%	-4
549	42	0	50	0.00%	-50
670	9	4	13	30.77%	-9
676	62	64	62	103.23%	2
697	82	89	87	102.30%	2
731	113	118	115	102.61%	3
798	18	24	29	82.76%	-5
820	23	26	29	89.66%	-3
836	9	12	11	109.09%	1
846	37	32	40	80.00%	-8
903	140	154	170	90.59%	-16
923	11	1	11	9.09%	-10
927	34	30	43	69.77%	-13
929	1	7	12	58.33%	-5
1020	2	2	23	8.70%	-21
1370	29	24	30	80.00%	-6
Totals	1344	1279	1694	75.50%	-415

Grande

TENNESSEE

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
353	26	24	28	85.71%	-4
418	12	14	13	107.69%	1
645	14	12	14	85.71%	-2
735	51	40	58	68.97%	-18
883	26	26	26	100.00%	0
1193	2	3	4	75.00%	-1
1394	67	64	71	90.14%	-7
Totals	198	183	214	85.51%	-31

Grande

V2000

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
2000	352	330	413	79.90%	-83

Totals

352

330

413

79.90%

-83

Summary for 'general' = V2000 (1 detail record)

352

330

413

79.90%

-83

Grande

CONNECTICUT

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
63	21	24	25	96.00%	-1
328	24	24	30	80.00%	-6
370	28	25	31	80.65%	-6
684	19	18	19	94.74%	-1
724	10	0	10	0.00%	-10
1128	13	16	15	106.67%	1
Totals	115	107	130	82.31%	-23

Grande

DELAWARE

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
244	41	33	50	66.00%	-17
1557	22	22	22	100.00%	0
Totals	63	55	72	76.39%	-17

Grande

DIST OF COLUMBIA

Thursday, February 23, 2012

	Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
	174	16	15	22	68.18%	-7
Totals		16	15	22	68.18%	-7

Grande

FLORIDA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
199	27	23	27	85.19%	-4
202	30	25	34	73.53%	-9
215	50	51	72	70.83%	-21
218	38	35	39	89.74%	-4
290	38	23	48	47.92%	-25
294	57	75	70	107.14%	5
304	41	60	65	92.31%	-5
334	12	11	17	64.71%	-6
400	20	17	22	77.27%	-5
472	26	25	30	83.33%	-5
478	11	9	13	69.23%	-4
541	29	22	37	59.46%	-15
569	1	1	1	100.00%	0
728	34	27	34	79.41%	-7
769	10	12	12	100.00%	0
795	13	19	20	95.00%	-1
797	24	18	24	75.00%	-6
822	11	11	11	100.00%	0
880	25	29	27	107.41%	2
890	39	46	53	86.79%	-7
899	12	25	15	166.67%	10
954	41	25	45	55.56%	-20
1120	17	17	17	100.00%	0
1219	84	80	86	93.02%	-6
1233	19	17	19	89.47%	-2
1352	12	13	13	100.00%	0
1388	13	14	15	93.33%	-1
1490	18	16	18	88.89%	-2
1526	0	0	19	0.00%	-19
1562	5	5	10	50.00%	-5
1563	0	1	12	8.33%	-11
1571	36	38	37	102.70%	1
1576	7	9	7	128.57%	2
1580	18	24	18	133.33%	6
1598	43	43	47	91.49%	-4
1604	22	20	32	62.50%	-12
1606	47	55	53	103.77%	2
1610	10	11	10	110.00%	1
1621	26	28	35	80.00%	-7
1632		10	6	166.67%	4
Totals	966	990	1170	84.62%	-180

Grande

GEORGIA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
217	74	68	83	81.93%	-15
280	35	36	36	100.00%	0
402	29	24	50	48.00%	-26
499	75	87	84	103.57%	3
567	47	43	48	89.58%	-5
711	10	9	10	90.00%	-1
719	50	32	57	56.14%	-25
867	4	5	6	83.33%	-1
909	51	46	53	86.79%	-7
969	18	0	18	0.00%	-18
1145	28	21	30	70.00%	-9
1226	16	17	16	106.25%	1
1229	108	125	117	106.84%	8
1317	19	22	25	88.00%	-3
1597	16	16	18	88.89%	-2
1631	16	16	18	88.89%	-2
Totals	596	567	669	84.75%	-102

Grande

MARYLAND

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
122	23	24	27	88.89%	-3
155	68	76	85	89.41%	-9
164	25	24	29	82.76%	-5
265	108	101	127	79.53%	-26
456	63	53	64	82.81%	-11
651	33	24	33	72.73%	-9
1230	22	12	22	54.55%	-10
1297	29	26	31	83.87%	-5
1371	54	7	59	11.86%	-52

Totals

425

347

477

72.75%

-130

Grande

MASSACHUSETTS

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
41	13	12	13	92.31%	-1
49	21	16	25	64.00%	-9
300	61	52	62	83.87%	-10
474	24	0	24	0.00%	-24
543	5	19	18	105.56%	1
577	8	18	21	85.71%	-3
685	6	4	9	44.44%	-5
862	17	17	17	100.00%	0
1113	14	9	14	64.29%	-5
1280	17	17	17	100.00%	0
1585	0	2	2	100.00%	0

Totals

186

166

222

74.77%

-56

Grande

MEXICO

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
1506	26	29	26	111.54%	3
Totals	26	29	26	111.54%	3

Grande

NEW HAMPSHIRE

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
70	27	20	27	74.07%	-7
158	24	20	25	80.00%	-5
183	71	74	77	96.10%	-3
548	20	20	20	100.00%	0
559	27	25	27	92.59%	-2
618	25	22	26	84.62%	-4
847	15	12	15	80.00%	-3
961	31	28	34	82.35%	-6
Totals	240	221	251	88.05%	-30

Grande

NEW JERSEY

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
40	19	18	19	94.74%	-1
125	20	18	20	90.00%	-2
126	39	28	41	68.29%	-13
127	1	7	6	116.67%	1
128	41	41	45	91.11%	-4
227	0	0	16	0.00%	-16
228	94	91	97	93.81%	-6
235	11	10	12	83.33%	-2
288	15	3	15	20.00%	-12
500	3	3	3	100.00%	0
650	16	16	16	100.00%	0
1107	19	16	19	84.21%	-3
Totals	278	251	309	81.23%	-58

Grande

NEW YORK

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
17	65	64	68	94.12%	-4
51	70	52	93	55.91%	-41
56	18	13	27	48.15%	-14
92	78	118	169	69.82%	-51
95	0	5	5	100.00%	0
111	66	72	95	75.79%	-23
143	25	24	26	92.31%	-2
322	11	11	14	78.57%	-3
331	19	19	19	100.00%	0
348	14	16	18	88.89%	-2
352	8	8	9	88.89%	-1
359	13	17	16	106.25%	1
386	17	16	37	43.24%	-21
388	22	23	28	82.14%	-5
446	12	11	12	91.67%	-1
463	28	29	30	96.67%	-1
476	29	36	31	116.13%	5
502	21	23	22	104.55%	1
533	12	12	12	100.00%	0
534	53	54	65	83.08%	-11
537	19	18	24	75.00%	-6
554	21	20	26	76.92%	-6
595	23	23	23	100.00%	0
666	3	3	3	100.00%	0
698	13	11	16	68.75%	-5
713	68	51	73	69.86%	-22
759	12	12	12	100.00%	0
761	13	12	13	92.31%	-1
803	77	77	83	92.77%	-6
814	38	32	38	84.21%	-6
895	20	19	26	73.08%	-7
944	40	40	40	100.00%	0
971	5	5	5	100.00%	0
979	7	0	13	0.00%	-13
1006	52	53	55	96.36%	-2
1064	44	38	46	82.61%	-8
1186	33	35	36	97.22%	-1
1220	12	11	19	57.89%	-8
1224	23	24	24	100.00%	0
1367	19	19	23	82.61%	-4
1493	32	34	32	106.25%	2
1545	14	16	16	100.00%	0
1622	0	0	6	0.00%	-6
Totals	1169	1176	1448	81.22%	-272

Grande

NORTH CAROLINA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
115	58	51	59	86.44%	-8
245	42	50	50	100.00%	0
506	24	19	25	76.00%	-6
589	10	10	10	100.00%	0
620	35	32	39	82.05%	-7
627	16	15	16	93.75%	-1
793	27	26	29	89.66%	-3
915	39	34	53	64.15%	-19
930	25	22	26	84.62%	-4
982	29	29	31	93.55%	-2
1136	35	26	42	61.90%	-16
1167	10	11	10	110.00%	1
1172	26	25	27	92.59%	-2
1173	12	10	12	83.33%	-2
1174	19	18	19	94.74%	-1
1178	3	3	3	100.00%	0
1187	11	8	11	72.73%	-3
1198	24	21	25	84.00%	-4
1237	20	16	24	66.67%	-8
1266	18	16	18	88.89%	-2
1301	7	7	7	100.00%	0
1400	14	11	19	57.89%	-8
1416	42	36	53	67.92%	-17
1441	14	16	22	72.73%	-6
1517	45	47	45	104.44%	2
1527	24	21	24	87.50%	-3
1538	24	21	26	80.77%	-5
1566	24	24	24	100.00%	0
1617	29	38	33	115.15%	5
1630	8	10	8	125.00%	2
Totals	714	673	790	85.19%	-117

Grande

NORTH DAKOTA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
101	18	18	22	81.82%	-4
148	24	25	27	92.59%	-2
239	38	34	38	89.47%	-4
240	54	53	67	79.10%	-14
250	30	24	34	70.59%	-10
291	58	58	68	85.29%	-10
360	53	65	65	100.00%	0
457	19	18	19	94.74%	-1
688	36	32	37	86.49%	-5
696	55	33	57	57.89%	-24
704	10	12	11	109.09%	1
Totals	395	372	445	83.60%	-73

Grande

VIRGINIA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
53	40	37	48	77.08%	-11
86	89	83	91	91.21%	-8
380	56	57	61	93.44%	-4
449	34	25	37	67.57%	-12
829	15	15	15	100.00%	0
934	44	35	48	72.92%	-13
976	37	37	44	84.09%	-7
977	66	47	69	68.12%	-22
1088	11	13	11	118.18%	2
1104	32	27	32	84.38%	-5
1114	24	24	27	88.89%	-3
1133	12	12	12	100.00%	0
1184	43	36	52	69.23%	-16
1312	0	15	6	250.00%	9
1530	66	60	67	89.55%	-7
1569	65	70	67	104.48%	3
Totals	634	593	687	86.32%	-94

Grande

WEST VIRGINIA

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
170	61	58	64	90.63%	-6
173	32	32	32	100.00%	0
279	0	0	13	0.00%	-13
1005	17	15	17	88.24%	-2
1036	22	19	23	82.61%	-4
1087	8	6	8	75.00%	-2
1117	18	17	18	94.44%	-1
1171	55	47	56	83.93%	-9
1356	37	33	37	89.19%	-4
1535	27	25	27	92.59%	-2
1623	22	15	30	50.00%	-15

Totals

299

267

325

82.15%

-58

Grande

WYOMING

Thursday, February 23, 2012

Voiture	2011 YTD Total	2012 YTD Total	2011 Year End Total	%of Quota	short
851	17	22	22	100.00%	0
1437	15	16	15	106.67%	1
Totals	32	38	37	102.70%	1
Summary for 'general' = WILLIS (233 detail records)					
	6599	6318	7641	82.69%	-1323
Grand Total	28415	27439	33223		-5784